



<b>SCHOOL FEE COLLECTION</b>	@	1st Year	2nd Year	3rd Year	4th Year	5th Year
No. of Students		60	100	150	200	250
Student Fee <b>(a)</b>	35000	2100000	3500000	5250000	7000000	87,50,000
Operational Expenditure (Opex) :						
Salary (Chief Learning Officer)	8000	96,000	1,05,600	1,16,160	1,27,776	1,40,554
Salary ( 3 Teachers)	6000	2,16,000	3,60,000	6,00,000	7,20,000	9,00,000
Salary (3 Aaya)	3000	1,08,000	1,44,000	1,80,000	1,80,000	2,16,000
Office Boy	3000	36,000	39,600	43,560	72,000	79,200
Rent	25000	3,00,000	3,15,000	3,30,750	3,47,288	3,64,652
Utility	5000	60,000	1,00,000	1,50,000	2,00,000	2,50,000
Stationery		10,000	20,000	30,000	40,000	50,000
Marketing(as per requirement)		2,00,000	1,00,000	1,00,000	1,00,000	1,00,000
Royalty		3,15,000	5,25,000	7,87,500	10,50,000	13,12,500
Student Kit & Uniform						
Total Expenditure <b>(b)</b>		13,41,000	17,09,200	23,37,970	28,37,064	34,12,905
Net Profitability (a-b)		7,59,000	17,90,800	29,12,030	41,62,937	53,37,095
<b>DAY CARE</b>	@	1st Year	2nd Year	3rd Year	4th Year	5th Year
Day Care Kids		10	15	20	25	30
Fee Collection <b>(c)</b>	60000	6,00,000	9,00,000	12,00,000	15,00,000	18,00,000
Expenditure:						
Salary (Teacher)	5000	1,20,000	1,80,000	1,80,000	2,40,000	2,40,000
Salary (aya-2)	2000	48,000	72,000	72,000	96,000	96,000
Food and Milk		-	-	-	-	-
Total Expenditure <b>(d)</b>		1,68,000	2,52,000	2,52,000	3,36,000	3,36,000
Total Income (c-d)		4,32,000	6,48,000	9,48,000	11,64,000	14,64,000
<b>Activity / Hobby Classes ( 5 - 8 PM)</b>						
<b>ACTIVITY CENTRE(Yoga/Music/Dance etc)</b>	@	1st Year	2nd Year	3rd Year	4th Year	5th Year
Evening Activity Kids		30	40	50	60	70
Fee Collection Û monthly <b>(e)</b>	1000	3,00,000	4,00,000	5,00,000	6,00,000	7,00,000
Expenditure:						
50 % to Partner <b>(f)</b> -total expense	50%	1,50,000	2,00,000	2,50,000	3,00,000	3,50,000
Total Income (e-f)		1,50,000	2,00,000	2,50,000	3,00,000	3,50,000
Total Income (a+c+e)		30,00,000	48,00,000	69,50,000	91,00,000	1,12,50,000
Total Expenditure (b+d+f)		1,65,90,000	21,61,200	28,39,970	34,73,064	40,98,905
EBITDA		13,41,000	26,38,800	41,10,030	56,26,936	71,51,095
EBITDA Margin		45%	55%	59%	62%	64%
CAPITAL EXPENDITURE (CAPEX)						
Franchisee Fee		300000				
Teaching Aids Materials (TAM) APPROX		300000 to 500000				
Interior - Exterior and marketing APPROX.		200000				
TOTAL CAPEX		800000 TO 100000				







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